

Micro Business Inventory Systems

Mark Winnicki
LAVA Computer MFG Inc.

Hello Mark,

All is going well with my first client to use the LAVA ESL-HQ+ server and LAVA ESL ST+ client. Thanks to this system my client will never know the amount of time, money and aggravation they have been spared. As a technician and dealer of cash registers, the troubleshooting nightmares that often are associated with using the Internet as a form of communication between stand-alone registers using older technology and newer computers is non existent.

The speed, accuracy, and ease of in-house setup makes the unit the simplest piece of equipment to deal with when building a system for a client. The questions I did have were answered and explained in a concise manner. Most questions I had were because I tried to make the system harder than it was.

The instant feedback of connection between HQ and remote on the HQ software is worth its weight in gold. The fact that any part of the system can be disconnected, moved to another location, then reconnected without loss of setup is huge in terms of value to the technician. To see it pop up on the monitor once reconnected is always a relief.

This system allows a cash register dealer to focus on the registers and the POS software, not communications. I look to make this a valuable tool for sales.

Mark, I thank you for responding to my request for a quick release at the PC/POLL convention in Iowa. I also thank Ed and the rest of your staff for a job well done in assisting my maiden voyage with LAVA. I look forward to our future partnership. If ever there is an invitation I would like to visit.

In business,
Frank Williams, CEO
Micro Business Inventory Systems